

## Message Text

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ORIGIN EB-07

INFO OCT-01 ISO-00 EA-07 CAB-02 CIAE-00 COME-00  
DODE-00 DOTE-00 INR-07 NSAE-00 EPG-02 FAA-00 L-03  
SSO-00 INRE-00 /029 R

DRAFTED BY EB/AN:RABROWN:BA

APPROVED BY EB:JLKATZ

EB/TCA:JWBILLER

EA/J:DSMITH

CAB:RTJOHNSON

-----122122Z 073546 /63/12

O 112247Z MAY 77

FM SECSTATE WASHDC

TO AMEMBASSY TOKYO IMMEDIATE

CONFIDENTIAL STATE 107647

FOR MICHAEL H. STYLES, US CIVAIR DEL

C O R R E C T E D C O P Y (PARA 6)

E.O. 11652:GDS

TAGS: EAIR, JA

SUBJECT: CIVAIR: US-JAPAN CIVAIR NEGOTIATIONS

REF: A) TOKYO 6905, B) STATE 106148

1. IF NO RESULTS REACHED ON IMMEDIATE ISSUES BY CLOSE OF THURSDAY SESSION, CHARGE SHOULD MEET EITHER THURSDAY EVENING OR FIRST THING FRIDAY MORNING, BUT PRIOR TO ANY FRIDAY SESSION, IN ORDER TO STRONGLY MAKE POINTS ENUMERATED REFTEL B.

2. FREIGHTER CAPACITY: GOJ SHOULD BE HELD TO TOTAL ACCEPTANCE OF FREIGHTER CAPACITY INCREASES SINCE ISSUE CONFIDENTIAL

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CLEARLY WITHIN PRESENT BILATERAL AND ANY DEVIATION THEREFROM IS AN ATTEMPT TO SIDESTEP OBLIGATIONS.

3. SAIPAN SERVICE: US DEL SHOULD INSIST ON DAILY FREQUENCIES. CONTINENTAL (HYDEMAN, WHO SAYS HE HAS CONSULTED WITH SIX) INSISTS THAT DAILY SERVICE IS AN ABSOLUTE NECESSITY. ANYTHING LESS WOULD BE POINTLESS AND WOULD

RAISE QUESTION OF CONTINENTAL'S REMAINING IN MICRONESIA  
AT ALL BECAUSE MEANINGFUL MARKETING EFFORT IN THE AREA  
CANNOT BE UNDERTAKEN WITHOUT DAILY FREQUENCIES. JAPANESE  
TOUR OPERATORS WILL NOT EVEN DISCUSS PACKAGES WITHOUT

DAILY SERVICE. FURTHERMORE, THE SLOTS ARE AVAILABLE  
FROM US SOURCES AND CARGO AS WELL AS PASSENGERS WILL BE  
CARRIED, WHICH EVENTUALLY WILL REBOUND TO JAPANESE  
BENEFIT. CAB EXPERIENCE  
IN SMALL MARKETS SHOWS FREQUENCY  
IS AN ABSOLUTE REQUIREMENT IN ORDER TO DEVELOP SERVICE.  
CONTINENTAL HAS LOST 20 MILLION DOLS AND SITUATION CANNOT  
CONTINUE, PARTICULARLY SINCE IMPACT ON JAPANESE IS  
INSIGNIFICANT. CONTINENTAL IS WILLING TO ACCEPT JAL  
COMPETITION WITHOUT CAPACITY OR EQUIPMENT LIMITATION  
AS LONG AS IT CAN MOUNT VIABLE, DAILY OPERATION. CONTIN-  
ENTAL MAINTAINS THEY ARE MAKING HONEST EFFORT TO DEVELOP  
AREA, AND IF THEY ARE UNABLE TO DO SO BOTH USG AND GOJ  
WILL HAVE FAILED IN THEIR POLITICAL OBJECTIVES TO  
MICRONESIANS. CONTINENTAL SAYS THAT MICRONESIAN REPRE-  
SENTATIVES HAVE STATED THAT IF DAILY SERVICE IS NOT  
OBTAINED, THERE WILL BE SERIOUS POLITICAL REPERCUSSIONS.

4. PAN AM CAPACITY: CONCUR IN YOUR PROPOSAL.

5. CAPACITY ARRANGEMENTS: CONCUR IN YOUR ACTION.

6. IF IMMEDIATE ISSUES ARE SATISFACTORILY RESOLVED,  
THEN CONCUR IN JULY 11 DATE WITH ASSISTANT SECRETARYLEVEL  
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OPENING MEETING. (FYI-HAVE CONFIRMED AVAILABILITY OF  
JULIUS KATZ ON THAT DATE.) ALSO CONCUR IN OCTOBER AND  
NOVEMBER SCHEDULING WITH SPECIFIC DATES AT YOUR  
DISCRETION.

CHRISTOPHER.

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 11-May-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE107647  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** RABROWN:BA  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770213-1261, D770166-0668  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 49663096-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN EB  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 TOKYO 6905, 77 STATE 106148  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 15-Feb-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2557550  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR: US-JAPAN CIVAIR NEGOTIATIONS  
**TAGS:** EAIR, JA, US  
**To:** TOKYO  
**Type:** TE  
**vdkvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/49663096-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
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22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009